

# Geographical footprint

GRI 2-1, 2-6

PhosAgro Group's eco-efficient mineral fertilizers and feed phosphates are sold all over the world via an extensive distribution network relying on the Group's robust logistics infrastructure.

## Key subsidiaries

- Apatit, JSC (including Balakovo, Volkhov, and Kirovsk branches)
- Mekhanik, LLC
- NIUIF, JSC
- PhosAgro-Region, LLC
- PhosAgro-Belgorod, LLC
- PhosAgro-Don, LLC
- PhosAgro-Kuban, LLC
- PhosAgro-Kursk, LLC
- PhosAgro-Lipetsk, LLC
- PhosAgro-Oryol, LLC
- PhosAgro-Stavropol, LLC
- PhosAgro-Volga, LLC
- PhosAgro-SeveroZapad, LLC
- PhosAgro-Tambov, LLC
- PhosAgro-Sibir, LLC



For more information on our geographical footprint, visit the Company's website



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regions of operation



**Our key production facilities (including mining and processing assets), port terminals and a research centre are located in Russia.**

A flexible business model, well-thought-out production and sales strategy, and deep knowledge of customer preferences help us maintain a strong position across the main fertilizer markets, primarily in Russia and other premium markets.

## Upstream and downstream

R&D

## Distribution

PhosAgro Group's network of sales offices is the largest in Russia. The Group's quality products are available to farmers across the globe.

## Logistics

With a ca. 8 mtpa port transshipment capacity across key export routes, the Company can ensure a reliable supply to foreign customers and guarantee timely delivery against its contractual obligations.

### 1 KIROVSK BRANCH

**Kirovsk, Murmansk region** is the world's leading producer of high-grade phosphate rock and Russia's only producer of nepheline concentrate. It develops six Khibiny deposits: Kukisvumchorr, Yukspor, Apatitovy Cirque, Rasvumchorr Plateau, Koashva and Njorkpahk.

### 2 APATIT

**Cherepovets, Vologda Region** is Europe's biggest producer of phosphate-based fertilizers, phosphoric and sulphuric acids, as well as one of Russia's leading manufacturers by NPK, ammonia and ammonium nitrate output.

### 3 BALAKOVO BRANCH

**Bykov Otrog, Saratov region** focuses on phosphate-based fertilizers (a leading producer in Europe) and feed phosphates (a leading producer in Russia, and the country's only manufacturer of monocalcium phosphate feed grade).

### 4 VOLKHOV BRANCH

**Volkhov, Leningrad region** is Russia's only producer of sodium tripolyphosphate and one of Russia's leading producers of mineral fertilizers.

### 5 R&D

**Cherepovets, Vologda region** PhosAgro Group runs Samoilov Scientific Research Institute for Fertilizers and Insectofungicides, Russia's only research centre specialising in this area and one of the largest in Europe. Founded in 1919, this institute paved the way for the country's strong mineral fertilizer industry.